

CAGE Code: 0A9Q0 **UEID: HV9XX75VMLP9** 

NAICS: 541611, 541618, 541511, 541512,

Mark Henderson (Principal) mark.henderson@pci-ps.com

541513, 541519, 541219, 541690



### **Corporate Overview**

PCI Guidehouse JV LLC is a small, disadvantaged business under the SBA 8(a) Business Development Program headquartered in Reston, Virginia. PCI Guidhouse JV LLC is a mentor protégé joint venture comprised of Poarch Creek Indians Professional Services (PCI-PS) and Guidehouse. Both firms supporting this mentor protégé joint venture deliver excellence to our Federal clients, separately and as a team.

We support executives and managers at all levels of government to maximize the performance and efficiency of their organizations through creative, cost-effective solutions that optimize organizational structures, workforce, and workflows.

## **Potential Areas of Support**

We provide a comprehensive suite of services which include:

#### **Emergency Management**

Provide continuity of operations (COOP) planning, exercise development and facilitation, training design and delivery, threats and hazards identification, occupant emergency program support, emergency communications, and after action reporting and improvement planning.

#### **Strategic Planning**

Provide expert support for all phases of the strategic planning process (formulation, implementation, evaluation, reporting), including documenting the current and desired future states to meet goals and objectives.

#### **Strategic Communications**

Support internal, external, and executive communications, including drafting key messages and materials to be shared with internal and external stakeholders and leadership.

#### **Change Management**

Deliver facilitation techniques to create, manage, and sustain transformational organizational/cultural change using humancentered design thinking, live voting, collaborative exercises, and interactive storyboarding.

#### **Talent and Workforce Management**

Provide workforce planning, training, employee experience surveys, FEVS analysis, and support developing, refining, and/or maturing functions and processes (organizational structures, standard operating procedures, staffing models, skills assessment, staff training, and hiring plan).

Customer Experience/Stakeholder Engagement Develop, refine, and continuously assess stakeholder engagement and customer experience plans for the office. This could include providing administrative, technical, and logistical support to implement the stakeholder engagement and customer experience activities.

#### **Enterprise Technology Strategy**

Help our clients drive vision, optimize investments, improve experience, and enable delivery. We deliver business results, while helping government maximize performance in the face of ever tightening budgets and increased demand for services.

#### **Technology Transformation**

Assist clients in embracing technology as a disrupter, helping them adapt to continuously changing markets, leverage emerging tech, and help adopt new organizational models and techenabled business strategies.

#### **Advanced Digital Solutions**

Deliver digital technologies such as robotic process automation (RPA), advanced analytics, and workflow solutions that can fundamentally transform service delivery models, enabling agility and reducing reliance on low-cost eographies for captive shared service centers and business process outsourcing labor savings.

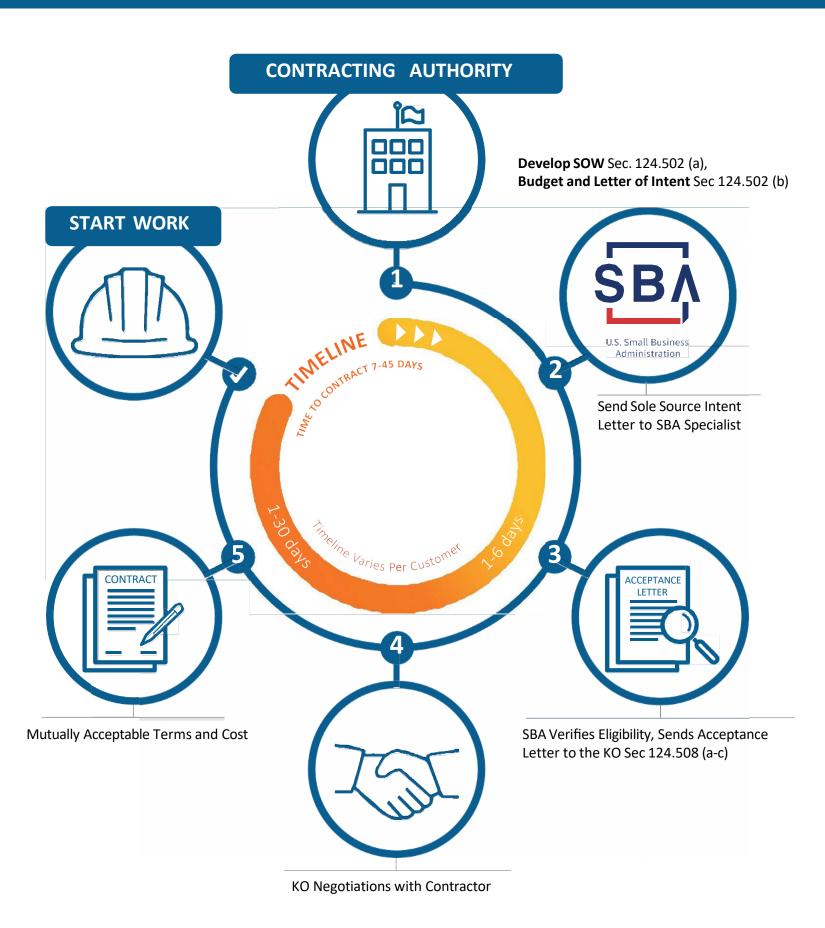
#### **Strategic Initiatives**

Support the development and implementation of programmatic activities related to White House Executive Orders, OMB mandates, and other relevant federal policies including requests for information from Congress.

#### **Instructional Design and Training Development**

Training strategy and quality improvement, Interactive webinar design and facilitation, eLearning course development, accessibility, programming, and configuration, Resource and job aid development and enhancement, Learning Management System (LMS) administration, and Virtual reality content creation.

# TRIBAL 8(a) SOLE SOURCE PROCESS





# Features and Benefits

PCI Guidehouse JV LLC
Mark Henderson, Managing Member
100 Brookwood Rd
Atmore, AL 36502
571-357-2980
www.pciguidehouse.com
mark.henderson@pci-ps.com

CAGE Code: 0A9Q0 UEID: HV9XX75VMLP9

FEATURE	BENEFIT
Tribally-owned Super 8(a)	<ul> <li>Can receive non-competitive sole source awards up to \$100M DoD</li> <li>Can receive non-competitive sole source awards up to \$25M at FedCiv Agencies (non-DoD)</li> <li>Sole source awards above \$100M / \$25M possible with J&amp;A</li> <li>Tribal 8(a) awards are not protestable per 13 CFR 124.517(a)</li> </ul>
Direct Negotiations	<ul><li>Reduced risk and ambiguities</li><li>Best value pricing</li><li>Full understanding of costs and staffing</li></ul>
Streamlined Procurement	<ul><li>Reduced acquisition cycle-days not months</li><li>Supports mission readiness</li></ul>
Savings	<ul><li>Lowered administrative costs</li><li>High-level SOW and LOE</li></ul>
Small Business Goals	SBA credit for small business promotion
Qualified Contractor	Contractor qualifications are known
Poarch Creek Indians	<ul><li>Substantial financial resources</li><li>Proven performance record</li></ul>
Category Management Credit	Receive Tier 2 "Spend Under Management" (SUM) Credit (OMB Memo M-22-03 Dec 2, 2021)

Please address the 8(a) Offering letter to:

Ms. Sandrieka Moore
Business Opportunity Specialist/ AO
Sandrieka.Moore@sba.gov
Alabama District Office
2 North 20th Street, Suite 325
Birmingham, AL 35203

